

# HARBORWALK

## Prospect Registration and Commission Agreement

Harborwalk Sales Corporation considers each licensed Real Estate Agent to be a valuable asset to our sales and marketing team. Harborwalk is pleased to pay a commission on the closed sale of real property in Harborwalk per the current Commission and Agreement schedule.

The following provisions shall apply: (Effective April 25, 2006)

### Selling Agent:

The Selling Agent must be the procuring cause of the consummated sale and in every case is the Buyers Agent. The Selling agent must have a current Texas Real Estate license.

The Selling Agent hereby acknowledges that the Selling Agent represents the Buyer only. The Selling Agent does not represent Harborwalk Sales Corporation, and no agency relationship exists between the Selling Agent and Harborwalk Sales Corporation. The selling agent must accompany their client to Harborwalk.

Commissions are as follows:

**Speculative Homes: 3% Buyer's Agent  
0% Subagent**

**Homesites: 2% Buyer's Agent  
0% Subagent**

### Referring Agent:

Referring Agent may properly register a referral prospect in person or through facsimile using this form. Harborwalk will make every effort to confirm registration within 24 hours. If prospect is already registered with Harborwalk, a referral registration will not be allowed. In any event, Referring Agent will need to complete registration by completing this Agreement prior to prospects arrival at Harborwalk.

This registration shall expire in 90 days unless Referring Agent, or Agent's Broker, requests to reinstate prospect for an additional 90 days. If a request for reinstatement is made, the new 90-day period will be in effect the date the request was made. In no case will Harborwalk honor a prospect for participation purposes, for more than 180 days. Commissions as follows:

**Speculative Homes: 1% Referral Fee  
Homesites: 2% Referral Fee**

### Licensed Agents:

If a licensed agent wishes to purchase a *homesite* at Harborwalk, agent must advise the Harborwalk Sales Office upon first contact. Commission as follows:

**Self Commission: 2%**

The following will apply to this agreement:

\_\_\_\_\_ Selling Agent represents buyer as Buyer's Agent (see above)

\_\_\_\_\_ Referring Agent referring prospect to Harborwalk (see above)

\_\_\_\_\_ Self Commission (see above)

### Prospect Referral Information:

\_\_\_\_\_  
Guest Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

(\_\_\_\_\_) \_\_\_\_\_

Home: Phone Number

(\_\_\_\_\_) \_\_\_\_\_

Business: \_\_\_\_\_

\_\_\_\_\_  
Brokerage Firm: (name)

\_\_\_\_\_  
Agent

\_\_\_\_\_  
Brokerage Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

(\_\_\_\_\_) \_\_\_\_\_

Phone Number

(\_\_\_\_\_) \_\_\_\_\_

Fax

\_\_\_\_\_  
Outside Agents Signature

\_\_\_\_\_  
Harborwalk Realtor Relations Coordinator

**This Agreement is subject to Change without Prior Notice**  
201 Harborwalk Blvd., Hitchcock, Texas, 77563  
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